I. CONTACTS, PROJECT INFORMATION, BUDGET

APPLICANT INFORMATION Name of Applicant Organization: _____ Name of Organization with ECE and/or OST License: Contact Person: Title: Phone #: _____ Fax #: _____ E-mail: _____ Amount Requested: Date Submitted: **EXECUTIVE DIRECTOR INFORMATION** Name of Executive Director: Address: Phone #: _____ Fax #: ____ E-mail: **PROJECT INFORMATION** Name of Project: Municipality: Address: _____ Project Description (Please provide a brief narrative describing the proposed project): Project Description (check all that apply): ___ New Construction ____ Rehabilitation (Construction) ____ Acquisition ___ Design Renovation (Construction)

Ownership (please check one):	
Owned	
Leased	
Landlord Type (please check one):	
Non-Profit	
For-Profit	
Municipality	
Other (Specify)	
Lease Term:	
Date lease expires:	
Total Development Cost:	
Total Square Feet:	
Cost/Sq. Ft.:	

PROPOSED PROJECT FINANCING

Fill in the following uses and sources chart. In the status field, indicate the status of each source (P=Proposed; L=Letter of Interest; A=Application Pending; C=Commitment).

Uses	Amount	Sources	Amount	Status
Acquisition		Long Term Debt (Source:)		
Construction		Amortizing Debt (Source:)		
Design		Federal Funds (Source:)		
Soft Costs		Federal Funds (Source 2:)		
Furnishings/Equipment		Equity		
Refinance		Capital Campaign		
Developer Fee/Overhead		State Funds - EEOST Capital Fund		
Other ()		State Funds (Source 1:)		
	•	State Funds (Source 2:)		
		Local Funds (Source 1:)		
		Local Funds (Source 2:)		
		Private Funds (Source:)		
		Other ()		
Total Uses:	\$ -	Total Sources:	\$ -	

EEOST CAPITAL GRANT REQUEST

Grant Uses	Amount
Acquisition	
Design	
Construction & Rehabilitation	
Pre-development/Soft Cost for the project	
Total EEOST Request	\$ -

II. ORGANIZATIONAL INFORMATION

1.	Are you a 501(c)3 non-profit organization?YesNo (Include IRS Letter in application)
2.	Are you a Massachusetts Corporation formed under M.G.L. Chapter 180?YesNo (Include Articles of Incorporation in application)
3.	If this organization is a subsidiary of another corporation, please note the legal name of the parent corporation and Articles of Incorporation.
4.	What year did your organization begin providing Early Care and Education and/or Out-of-School Time (ECE and/or OST) services? (year only)
5.	Do you provide ECE and/or OST only or are you a multi-service organization?
	ECE and/or OST onlyMulti-service organization
	a. Do you provide full time year round ECE care?YesNob. Do you provide School Age wrap around care?YesNoc. Provide description of organization:
5 .	Is your organization minority-managed? (A minority-managed organization is one in which the chief professional officer and at least 50% of the Board are minorities.) YesNo
7.	Is your organization women-managed? (A women-managed organization is one in which the chief professional officer and at least 50% of the Board are women.)
	YesNo

8.	For multi-site programs, please list the sites where large group and/or school age care is provided by your organization. Include the site name, street address, and municipality.

Please fill in the "Grant Application Addendum: Slot Chart Form for Additional Sites" (page 29 of this application) for each ECE or OST site in addition to the site of the proposed project to be completed below.

9. Please fill in the following grid for the **PROPOSED PROJECT SITE**. Children who are not in an EEC or Head Start slot, but whose families are eligible for child care subsidies and receiving other public subsidies should be listed in Question 10 on the following page. That data will be included in the final calculation on the % of children eligible for public subsidy in your program. If your organization proposes an expansion in the number of available slots, please prepare the grid based on expansion plans.

Age Groups Served	Infants	Toddlers	Preschool	Out-of-School Time	Totals
1. Licensed Capacity					0
2. Total # of EEC contract					
& and Head Start contract					
slots					0
3. Current public subsidies					
slots (EEC + Head Start)					
filled					0
4. Current scholarship slots					0
5. Current full tuition slots					0
6. Total current slots					
(#3+#4+#5)	0	0	0	0	0
7. % of total slots on public subsidy (#3 divided by #6)		#DIV/0	ı	#DIV/0!	#DIV/0!

Age Groups Served	Infants	Toddlers	Preschool	Out-of-School Time	Totals
Number of slots that will be					
improved by the proposed					
project					0
Number of slots that will be					
added by the proposed					
project					0
If your program is losing its					
current site, indicate the					
number of slots that will be					
preserved by relocating to					
another site					0

10. Please fill in the following grid for children in your program who receive OTHER PUBLIC SUBSIDIES but are not currently in an EEC or Head Start slot. Please count each child only once.

Children (family) receiving another public subsidy including:

- On the wait list for an EEC subsidy or for Head Start
- Transitional Aid to Families with Dependent Children (TAFDC)
- Supplemental Security Income Benefits or Social Security Disability Income Benefits
- Supplemental Nutrition Assistance Program (SNAP) or Special Supplemental Nutrition Program for Women, Infants, and Children (WIC)
- Reside in or on the waitlist for Section 8 housing subsidy or Public Housing Authority
- Low Income Home Energy Assistance Program (LIHEAP)
- Medicaid and/or Children's Health Insurance Program (CHIP)
- Family claiming Earned Income Tax Credit
- Homeless Families

SITE N	IAME:					
anot	ren (family) eligible for her public subsidy ding:		Toddlers	Preschool	Out-of-School Time	Totals
	I number of children	a.res	Toddiers	1100000	out or seriour rime	Totals
whos	e familes are eligible					
for p	ublic subsidy and not					
curre	ntly receiving child care					
	Contract Slot or					
Vouc				<u> </u>		(
	must have documentation					
	o document the subsidy, if	awarded	I the grant	and maintair	on file each year for th	ie term
of the	grant.					
11.	How many (if any) children special populations? (Nu homeless African-American "children of homeless far "Children of Children of Children with Children who child	imbers se can child s milies" ca Children Homeless Teenage I ch Special ose first I	erved in each should be contegories.) s Families Parents Needs language is	ch category nounted in bo	nay be duplicative, i.e. a	3
12.	What is the licensing stat	us of the	proposed :	site?		
	Licensed – Provide Da	te:	<u>—</u>			
	License Application Pe	ending				
13.	What is the accreditation Accredited In process Not involved in accred		f the propo	sed project s	site?	
	Please describe and list a	ccreditin	g organizat	ion:		

14.	Are other sites accredited by the Council on Accreditation (COA)?YesNo
15.	Are other sites accredited by the National Association for the Education of Young Children (NAEYC) or National Afterschool Association (NAA)?YesNo
16.	At what level did you assess the proposed site in the QRIS application and self-assessment submitted to EEC? Please select only one response. Level 1 Level 2 Level 3 Level 4
17.	At what QRIS level did EEC verify the proposed site? Please select only one response. Level 1 Level 2 Level 3 Level 4
18.	If you have not participated in QRIS yet for the proposed project site, then at what QRIS level did you assess your current site or sites. # of sites at Level 1 # of sites at Level 2 # of sites at Level 3 # of sites at Level 4
19.	If you have received notification from EEC regarding QRIS ratings, please indicate the EEC verified QRIS levels for the site(s): # of sites at Level 1 # of sites at Level 2 # of sites at Level 3 # of sites at Level 4

III. PROJECT OVERVIEW

1.	Site Description: Please describe the property including the site's appropriateness for an ECE and/or OST program. For buildings include information on the lot size, number of buildings, number of floors, square footage and type of construction. For vacant lots include information on the lot size.
2.	Zoning: Does project conform to existing zoning requirements? If not, provide information related to the necessary variances.
	Date of application for variances:
3.	Environmental: Identify environmental reviews/assessments to be undertaken.
	Please attach site assessments performed (if available). If not available, when will those be completed?
<u>Renc</u>	<u>ovation</u>
4.	Scope of Renovation or Improvement: Briefly describe substandard conditions and structural deficiencies to be repaired, major systems to be replaced, other, etc.

New Construction

-	of New Construction: Briefly describe site conditions to be addressed, new
buildin	gs, systems and outdoor play areas to be constructed, other, etc.
	stimates: Please explain how cost estimates were derived. Please give estimure foot cost.
	
Reloca Yes	tion: Will any services in the existing buildings be relocated or displaced?
ii yes,	please describe the reason for relocation.
Custoii	nable and Healthy Development Considerations: Please provide the follow
	ation on whether the proposed project is consistent with the following
	nable and Healthy Development principles:
Buil	ding Materials/Systems promote healthy and comfortable interior environment
Fur	nishing/Equipment promote healthy and comfortable interior environment
Mir	nimize negative impact on environment
Pre	serve and restore natural outdoor environments
Pro	mote clean energy
Pro	tect land and ecosystems
Sus	tainable and healthy site selection
He	natural resources wisely

IV. PROJECT FEASIBILITY

1.a) If you own the property Describe how long the organization has owned the property, including the date of purchase. Please attach a copy of the Deed for the property. 1.b) If you are purchasing the property **Site Control:** Describe status of ownership or plan to acquire site control. If site control has been established, what form of site control do you have? Type of Agreement: Agreement Date: _____ Expiration Date: Purchase Price: ______ Name of Seller: Please attach a copy of the Purchase and Sale Agreement. Is there any identity of interest between the buyer and seller? Yes No If yes, please describe.

1.c) If you are leasing the property **Site Control:** Describe the lease term. If site control has been established, what form of site control do you have? Type of Agreement: Agreement Date: Expiration Date: _____ Please attach a copy of the Lease. Is there any identity of interest between the landlord and tenant? Yes No If yes, please describe. 2. **Financing Plan:** Please describe funding sources you will seek for this project, the status of each funding source, when you plan to apply, and a backup plan if any.

3. **Community Process:** Please describe any anticipated or completed community process related to the project. Identify areas of anticipated or identified support/opposition.

project.	ort: Please describe, if any, municipal or other local commitment to the
	ch Letters of support.
location.	alysis: Please describe the market for an ECE and/or OST program in th
Has a profe	essional market study been completed for target area?YesNo
If yes, pleas	se attach.

V. ACQUISITION & LEASE INFORMATION

Purchased Property

1. Proposed Purchase Price

Land/Buildings		
Municipal Obligations		
Other Liens		
Total	\$ -	

Please explain any outstanding municipal obligations or other liens.

Justification of Proposed Purchase Price: Attach documentation such as appraisal, recent sales history, recent comparables, or broker's opinion.

2. Interim Operating Costs:

Taxes		
Insurance		
Utilities		
Security		
Interest		
Relocation		
Other 1 ()	
Other 2 ()	
	Total	\$ -

Sources (please explain how you propose to pay the interim operating costs):				

3. **Title Survey:** Has a title rundown been conducted for the property? __Yes __No

If yes, please attach a statement identifying any title flaws or encumbrances on the property and describe the planned remedy.

Leased Property

4. Annual Lease Cost:

Land/Buildings	
Other Liens	
Total	\$ -

5. **Interim Operating Costs:**

Insurance		
Utilities		
Security		
Relocation		
Other 1 ()	
Other 2 ()	
	Total	\$ -

Sources (please explain how you propose to pay the interim operating costs):					

VI. <u>Development Schedule</u>

Site Control	
Start Date:	End Date:
Submission of Financing Application	ns
Start Date:	End Date:
Receipt of Financing Commitments	
Start Date:	End Date:
Acquisition of Property	
Start Date:	End Date:
Decidetes and Tening Decision C	
Regulatory and Zoning Reviews & A	
Start Date:	End Date:
Building Permit	
Start Date:	End Date:
Construction Start	
Start Date:	End Date:
Canadamatica Commistica	
Construction Completion	5 15 .
Start Date:	End Date:
Full Enrollment	
Start Date:	End Date:

VII. SOURCES AND USES OF FUNDS

SOURCES OF FUNDS

Permanent Sources

Capital Campaign					
Developer's Fee/Overhead					
Other Source ()					
Total Private Equity	\$ -				
Public Equity:		_			
EEOST Capital Fund					
Other Source 1 ()					
Other Source 2 ()					
Total Public Equity	\$ -				
Permanent Debt (senior):		-			
Lender	Rate (%)	Amort (yrs)	Term (yrs)	Annual Debt Service	Loan Amount
		•		Total Permanent	
				Senior Debt	\$ -
Subordinate Debt:					
Source		Rate (%)	Amort (yrs)	Term (Yrs)	Loan Amount
		•	•	Total Subordinate	
				Debt	\$ -
				Total Permanent	
				Sources	\$ -

Construction Period Financing

Construction Loan:

Source	Rate (%)	Term (mos)	Loan Amount
Construction Period Equity:			
Source	Rate (%)	Term (mos)	Loan Amount
Other Interim Loan:			
Source	Rate (%)	Term (mos)	Loan Amount
	•	Total Construction	
		Period Financing	\$ -

Please attach letters of interest from funding sources.

USES OF FUNDS

Development Budget:

Acquisition			
Direct Construction			
Construction Contingency			
Subtotal: Construction	\$	-	
Architectural & Engineering	-		
Project Manager			
Capital Campaign Consultant			
Environmental Analysis			
Survey and Permits			
Legal			
Title & Recording			
Development Consulting			
Appraisal			
Construction Loan Interest			
Clerk of the Works			
Real Estate Taxes			
Insurance			
Accounting & Cost Certification			
Relocation			
Security			
Inspections			
Fees to:			
Fees to:			
Other Financing Fees			
Other:			
Other:			
Soft Cost Contingency			
Subtotal General Development	\$	-	
Capitalized Reserves			
Developer Fee/Overhead (5% maximum)			
Total Development Cost	\$	-	

VIII. <u>DEVELOPMENT TEAM</u>

For each team member listed, please indicate whether the organization is a minority business enterprise (MBE) – one in which the chief professional officer and at least 50% of the Board are minorities, or a women business enterprise (WBE) – one in which the chief professional officer and at least 50% of the Board are women.

APPLICANT:	
Name of Applicant:	
Address:	
Name of Executive Director/President:	
Telephone:	
Name of Chief Financial Officer:	
Telephone:	
MBE?YesNo WBE?YesNo	
DEVELOPER (if different from Applicant):	
Name:	
Address:	
Contact Person:	
Title:	
Telephone:	
E-mail:	
MBE?YesNo WBE?YesNo	
OTHER DEVELOPMENT PARTNER:	
Name:	
Address:	
Contact Person:	
Title:	
Telephone:	
E-mail:	
MBE? Yes No WBE? Yes No	

ARCHITECT:	
Name:	
Address:	
Contact Person:	
Title:	
Telephone:	
E-mail:	
MBE?YesNo WBE?YesNo	
ATTORNEY:	
Name:	
Address:	
Contact Person:	
Title:	
Telephone:	
E-mail:	
MBE?YesNo WBE?YesNo	
CAPITAL CAMPAIGN CONSULTANT:	
Name:	
Address:	
Contact Person:	
Title:	
Telephone:	
E-mail:	
MBE?YesNo WBE?YesNo	
DEVELOPMENT CONCLUTANT.	
DEVELOPMENT CONSULTANT:	
Name:	
Address:	
Contact Dorcon:	
Contact Person:	
Title:	

Note: All pink fields are auto-calculations.

GENERAL CONTRACTOR:	
Name:	
Address:	
Contact Person:	
Title:	
Telephone:	
E-mail:	
MBE?YesNo WBE?YesNo	
PROJECT MANAGER:	
Name:	
Address:	
Contact Person:	
Title:	
Telephone:	
E-mail:	
MBE?YesNo WBE?YesNo	
OTHER CONSULTANT:	
Name:	
Address:	
Contact Person:	
Title:	
Telephone:	
E-mail:	
MBE?YesNo WBE?YesNo	

Please attach resumes for development team members.

Consultant Selection:

Please attach a statement that describes the process which the applicant proposes to use (or has used) in selecting consultants to provide development assistance. Please note: Engaging highly qualified architects, engineers and contractors with successful experience in ECE and/or OST center design and construction is required.

Have you solicited participation of minority and women owned construction companies or development team members for the proposed project. __Yes __No

IX. GENERAL DEVELOPMENT COSTS BUDGET

Item	Total Cost Prior to Closing	Requested from EEOST Capital Fund	Committed/Projected from Other Sources
Appraisal			
Architectural			
Capital Campagin			
Development Consultant			
Engineering			
Legal Fees			
Project Manager			
Other Consultants			
Application Fees			
Zoning			
Financing			
Permitting			
Other Fees:			
Site Control			
Developer Fee			
Other:			
Total	\$ -	\$ -	\$ -

X. PROPOSED USE OF FUNDS

Please attach additional pages as necessary.

Type of Project (please select all that apply):
Acquisition of real property
Repair, rehabilitation, and/or renovation of an existing site
Construction/design of a new site
Soft costs directly related to development of the facility
Other:
Describe the need for this project and the expected benefit for your community.
Describe why you need to increase capacity and/or improve the quality of your
program, including licensing compliance, health or safety concerns, accreditation and
QRIS. Why do you need capital funds to meet these needs?
How has the project been planned to date? Who has participated?
Describe the grant amount requested. This figure should be consistent with the EEOST
Capital Fund's guidelines.

XI. FINANCIAL PLANNING

NOTE: If you are a multi-service organization, please make sure that answers to questions about financial planning, loan history and litigation refer to your entire organization, not just the ECE and/or OST program.

1.	Please check which statements your organization prepares and how often:					
	Balance Sheet					
	Monthly					
	Quarterly					
	Yearly					
	Do Not Prepare					
	Income Statement					
	Monthly					
	Quarterly					
	Yearly					
	Do Not Prepare					
	Cash Flow Projections					
	Monthly					
	Quarterly					
	Yearly					
	Do Not Prepare					
	Other (please specify:)					
	Monthly					
	Quarterly					
	Yearly					
	Do Not Prepare					
2.	Who prepares these financial statements?					
	Name:					
	Title:					
	Telephone: Email:					
	Is this person on staff?YesNo Is this person a contractor?YesNo					

Does your board review these financial statements?YesNo How frequently?
Does your board track and monitor cash flow?YesNo How frequently?
Are your financial statements prepared on a cash or an accrual basis?cashaccrual
What is your fiscal year? (i.e., July 1-June 30; January 1-December 31)
Who audits your financial statements? (Note: If your budget is over \$500,000, you are required to submit audited statements.) How often are you audited? When was the last audit?
Does your organization receive sufficient Federal Funding that the agency has a Federal Funds audit under Circular A-133?YesNo
If yes (your organization is audited), did the auditor issue a management letter?YesNo
Does your organization currently have any outstanding debt with the Internal Revenue Service and/or the MA Dept. of Revenue?YesNo If yes, please explain.
Has your organization ever been assessed a penalty by the IRS and/or the MA Dept. of Revenue?YesNo
If so, when?

If so,	please describe.
Hasy	your organization borrowed money previously?YesNo
If so,	please describe how much was borrowed, including any mortgages, for what
purp	ose and from whom. Were there any problems encountered during the course
any o	of these loans?
	Londor 1:
	Lender 1: Date Loan Began:
	Purpose/Type of Loan:
	Interest Rate: Monthly Payment:
	Due Date: Current Balance:
	Were there any problems encountered during the course of this loan?
	YesNo
	Please explain.
	Lender 2:
	Amount Borrowed: Date Loan Began:
	Purpose/Type of Loan:
	Interest Rate: Monthly Payment:
	Due Date: Current Balance:
	Were there any problems encountered during the course of this loan?
	YesNo
	Please explain.

Lender 3:	
	Date Loan Began:
Purpose/Type of Loan:	
Interest Rate:	Monthly Payment:
	Current Balance:
Were there any problems e	ncountered during the course of this loan?
YesNo	
Please explain.	
Lender 4:	
	Date Loan Began:
	Monthly Payment:
	Current Balance:
Were there any problems e	ncountered during the course of this loan?
YesNo	
Please explain.	

Grant Application Addendum

Slot Chart Form for Additional Sites listed in II. 8.

Please complete a separate form for each ECE or OST site managed by your organization in addition to the site of the proposed project.

SITE NAME:					
Age Groups Served	Infants	Toddlers	Preschool	Out-of-School Time	Totals
1. Licensed Capacity					C
2. Total # of EEC contract					
& voucher and Head Start					C
3. Current public subsidies					
slots (EEC + Head Start)					
filled					C
4. Current scholarship slots					C
5. Current full tuition slots					C
6. Total current slots					
(#3+#4+#5)	0	0	0	0	C
7. % of total slots on public					
subsidy (#3 divided by #6)		#DIV/0	!	#DIV/0!	#DIV/0

Age Groups Served	Infants	Toddlers	Preschool	Out-of-School Time	Totals
1. Licensed Capacity					0
2. Total # of EEC contract					
& voucher and Head Start					
slots					0
3. Current public subsidies					
slots (EEC + Head Start)					
filled					0
4. Current scholarship slots					0
5. Current full tuition slots					0
6. Total current slots					
(#3+#4+#5)	0	0	0	0	0
7. % of total slots on public					

subsidy (#3 divided by #6)

SITE NAME: _____

#DIV/0!

#DIV/0!

#DIV/0!

SITE NAME:		

Age Groups Served	Infants	Toddlers	Preschool	Out-of-School Time	Totals
1. Licensed Capacity					0
2. Total # of EEC contract					
& voucher and Head Start					
slots					0
3. Current public subsidies					
slots (EEC + Head Start)					
filled					0
4. Current scholarship slots					0
5. Current full tuition slots					0
6. Total current slots					
(#3+#4+#5)	0	0	0	0	0
7. % of total slots on public					
subsidy (#3 divided by #6)		#DIV/0	!	#DIV/0!	#DIV/0!

SITE NAME:	

Age Groups Served	Infants	Toddlers	Preschool	Out-of-School Time	Totals
1. Licensed Capacity					0
2. Total # of EEC contract					
& voucher and Head Start					
slots					0
3. Current public subsidies					
slots (EEC + Head Start)					
filled					0
4. Current scholarship slots					0
5. Current full tuition slots					0
6. Total current slots					
(#3+#4+#5)	0	0	0	0	0
7. % of total slots on public					
subsidy (#3 divided by #6)		#DIV/0	!	#DIV/0!	#DIV/0!